



# IT TEST BOOK

QUESTION & ANSWER

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**Exam** : **650-293**

**Title** : TelePresence Video Sales  
Engineer for Express Exam

**Version** : DEMO

1.A client is interested in achieving full capacity in the HD+ mode for the Cisco TelePresence MCU MSE 8510 blade.How many port licenses must the client allocate to the blade?

- A.40 HD/80 SD port licenses
- B.20 HD/80 SD port licenses
- C.20 HD/40 SD port licenses
- D.40 HD/40 SD port licenses

**Answer: A**

2.Which protocol negotiates the protocols that are to be used in a SIP call?

- A.BFCP
- B.SIP
- C.H.245
- D.SDP

**Answer: D**

3.Your client needs a simple, single-screen solution for a small meeting room that supports 1080p video.Which codec should you recommend?

- A.Cisco TelePresence System Quick Set C20
- B.Cisco TelePresence Codec C40
- C.Cisco TelePresence Codec C90
- D.Cisco TelePresence Codec C60

**Answer: A**

4.A TelePresence room has been set up for 20 people seated in rows with no table.What is the best type of microphone to use which will ensure all participants will be heard?

- A.one AudioScience microphone mounted on the ceiling
- B.one omnidirectional microphone in the front of the room
- C.two unidirectional microphones: one at the front of the room, one at the back of the room
- D.one unidirectional microphone in the center of the room

**Answer: A**

5.Which three actions should you take if you are setting up a room to be optimal for the use of Telepresence technology? (Choose three.)

- A.Avoid noisy backgrounds
- B.Preset camera positions
- C.Cover up the camera
- D.Keep the doors open
- E.Close the curtains or blinds to eliminate natural light
- F.Turn off the light
- G.Open the curtains or blinds to gain natural light.

**Answer: A,B,E**